

# Q1 2025 Results

May 13th, 2025



### **Key Updates and Results**



	Q1 2025	Q1 2024		
Invoiced Volume	<b>803</b> MMCFD + 2.1%	<b>786</b> MMCFD	<del>=</del>	Higher invoiced volume across all sectors, primarily in NGV (+7 MMCFD), driven by an increase of +20 thousand light vehicles and +1.3 thousand heavy vehicles.  Additionally, the residential & commercial sector (+5MMCFD), due to a larger customer base compared to Q1 2024.
Connections	<b>32,620</b> - 35.0%	50,206	4	We managed to connect 2.00 million customers by March 2025, having added 166,064 customers over the past twelve months.
世 <sub>马</sub> Network	219 Km - 15.8%	260 Km		With this, we have constructed a total of 18,375 kilometers of networks (946 km in the last year).
EBITDA	<b>64</b> MMUSD + 4.4%	<b>61</b> MMUSD	(\$)	EBITDA increased mainly due to the increase in invoiced volume in all sectors, mainly the NGV and Residential & Commercial sectors, as well as the increase in the clients base during Q1 2025. Moreover, the company had higher income of non-regulated business during Q1 2025.
Credit Ratings	National <b>AAA</b> stable	<b>AAA</b> stable	À	As of the end of Q1 2025, we maintain the highest local credit rating, granted by Moody's Local and PCR.

Δ quarter over quarter change

### **Key Updates and Results**



Daniel A. Carrión Hospital

The energy matrix of the Daniel A. Carrión Hospital was converted, benefiting **over 120,000 patients** by improving energy efficiency in the boiler, nutrition, and neonatology areas. Additionally, this connection will avoid the emission of more than **364 tCO2e per year**.



Deployment of Service Stations

**Two service stations** were deployed along the NGV South Route, connecting the towns of Mala and Asia with Chincha, Pisco, and Ica.

Operations began in March, and annual consumption is expected to reach 1.3 million cubic meters.







- Fifforts to promote the conversion of heavy-duty vehicles to NGV have led to an increase in light vehicles by 7.9% and heavy vehicles by 19.4% as of Q1 2025.
- During the quarter, 20 NGV-powered waste compactors were delivered to the Municipality of Villa El Salvador. This milestone will result in annual consumption of over 200,000 m3 and annual savings of USD 80,000 for the municipality.
- Additionally, 10 NGV-powered trucks were deployed for Macisa, a commercial partner of Unacem and Aceros Arequipa. This shift represents fuel cost savings of over USD 160K annually compared to diesel.





**Commercial, Operational and Financial Performance** 

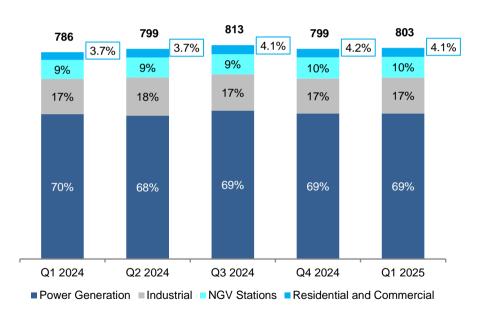
### **Commercial Performance**

### **Invoiced Volume and Competitiveness of the Distribution Tariff**

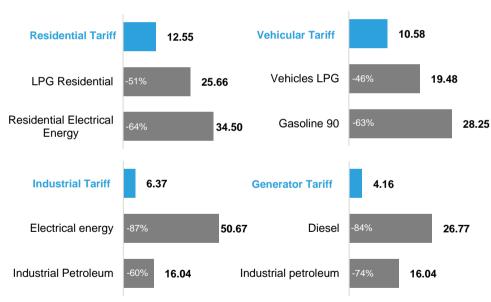


### **Invoiced Volume (MMCFD)**

Var (Q1 25 - Q1 24) = +2.1%Var (Q1 25 - Q4 24) = +0.4%



### **Tariff Competitiveness (USD/MMBTU)**



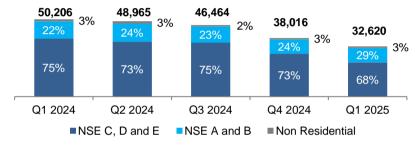
#### Notes:

- Data according to Osinergmin, Petroperú and Luz del Sur as of March 2025.
- The most representative rates are presented by customer segment.
- The end-user tariff includes gas, transportation and distribution.
- In the case of the NGV Segment, the final tariff includes the margin of the NGV Service Station.

### **Operational Performance**Connections and Distribution Networks

#### **New Connections**

Var (Q1 25 – Q1 24) = -35.0% Var (Q1 25 – Q4 24) = -14.4%



2.00 million customers in Q1 2025, 88% of the most vulnerable sectors

### **Distribution System (km)**

Var (Q1 25 - Q1 24) = -15.8% Var (Q1 25 - Q4 24) = +3.1% 260

246

269

212

219

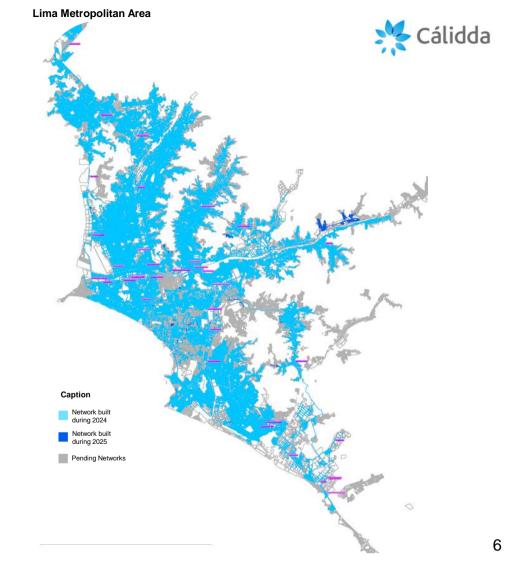
Q1 2024

Q2 2024

Q3 2024

Q4 2024

Q1 2025

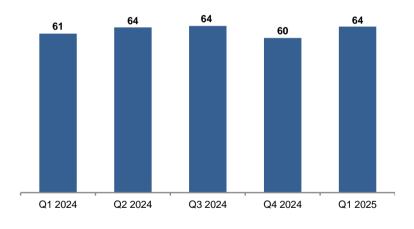


### Financial Performance EBITDA and Net Income



### **EBITDA (MMUSD)**

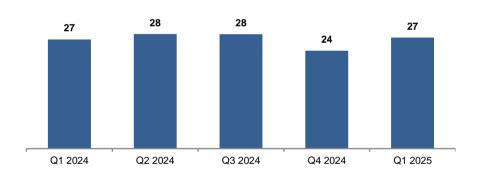
Var (Q1 25 – Q1 24) = +4.4%Var (Q1 25 – Q4 24) = +7.4%



Ajusted EBITDA margin of 64.1%<sup>1/</sup>

### Net Income (MMUSD)

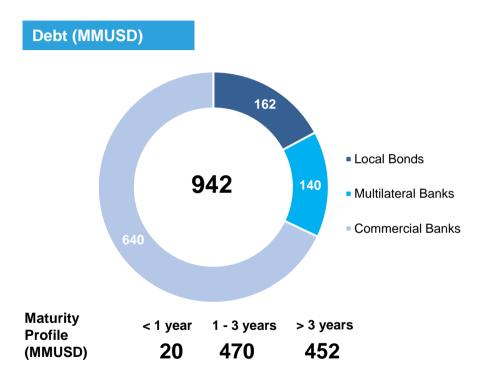
Var (Q1 25 – Q1 24) = +1.7%Var (Q1 25 – Q4 24) = +13.4%



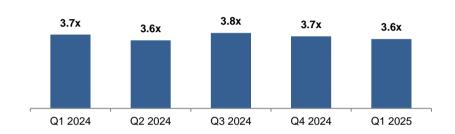
Net Ajusted margin of 27.7%<sup>1/</sup>

## **Financial Performance** Financing

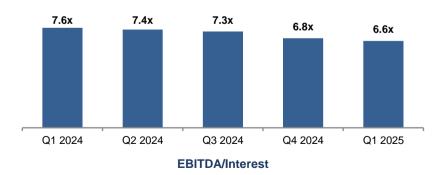




### **Financial Ratios**









**Guidance 2025** 



<b>地</b> Network	750 Km
Connections	120,000 — 130,000 Total: 2.0MM – 2.1MM
EBITDA	250 – 255 MMUSD
Net Debt / EBITDA	3.85x - 3.90x



Q&A





