

Results GEB 1Q23 May 16th, 2023 RELEVANT INFORMATION

OPERATIONAL AND FINANCIAL PERFORMANCE

**3** Q&A



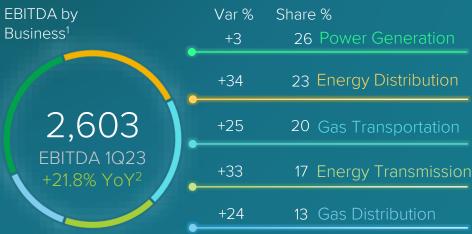
By

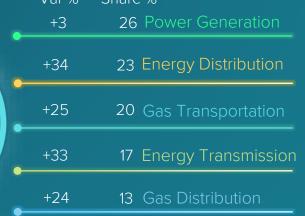
geography

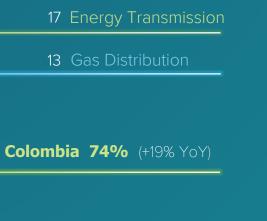


Key Drivers<sup>4</sup>

Positive results driven by strong operating capabilities, business diversification, and improved dividend profile







		- 7	
\$ 218 (12.3%) <sup>3</sup> 2023 Dividend declared (shareholder return)	AAA / BBB, Baa2 Nal. / Intl. Rating	+23.5% <sub>Yo</sub> y USDCOP	
3.6x A  Net Debt/ EBITDA LTM	7.2x A EBITDA LTM/ Net Interests	6.8% <sub>Yo</sub> y PPI US	
15.9% ▽ ROE LTM	9.1% ROA LTM	12.5% yoy PPI Col	

_	Revenues	Operating income	EBITDA <sup>2</sup>	Net income Controlled	Capex	
	<b>2,121</b> +36.7% YoY	<b>706</b> +40.6% YoY	<b>2,603</b> +21.8% YoY	<b>840</b> +25.2% YoY	USD 86 mm +6.5% YoY	1023

(+32% YoY)

**Regional 26%** 

Consolidated EBITDA includes dividends declared by associates and joint ventures

Normalized change: does not include extraordinary dividends from Enel Colombia 2022 and Vanti, and advance dividend from ISA REP & CTM on 2022 earnings

Includes ordinary dividend of COP 179 per share and extraordinary dividend of COP 39 (+13.5% compared to the dividend declared in 2022. Return calculated on the closing share price at 31/03/23 COP 1,770.

Figures as Mar-23. USDCOP Variation quarterly average TRM. PPI USD: Serie WPSFD41312. PPI Col domestic supply



## Relevant Information



The GSM approved the merge of GEB, Elecnorte y EEB GAS SAS to simplify the transmission business

The GSM approved a **dividend of COP 258 per share** (+13.5% YoY)

Moody's affirms rating of GEB & TGI and changes outlook from stable to negative for Following the same decision for the Bogotá District

The Ministry of Energy published for consultation a decree project to establish new guidelines for the energy sector



Operational revenues growing 45%:

- New revenue recognition for the Colectora Project 500kV
   Expected annual revenue USD 21.5 mm
- Takeover of San Juan 220 kV
   Expected annual revenue USD 1.1 mm
- Inclusion of asset remuneration for the Smartvalves on Termocandelaria 220 kV Substation



 Elecnorte contributes COP 22.7 billion in revenues for the quarter



- Pending change of remuneration from USD to COP and Res 099
- Advancing in plan to hedging new foreign exchange risk
- Under CREG review: TGI proposal on Res 702 009 of 2022 to modify Res. 175
- Draft published to increase
   WACC calculation (11.88%) –
   Res. 702 001 of 2023



 Signed a USD 150 mm loan with CAF to foster natural gas mass usage

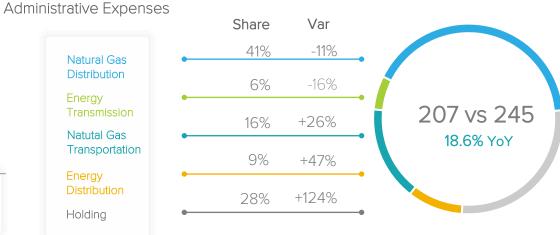


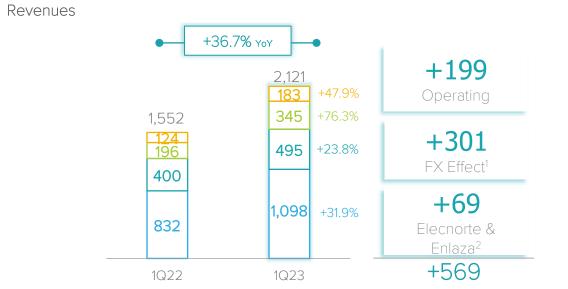
# Performance

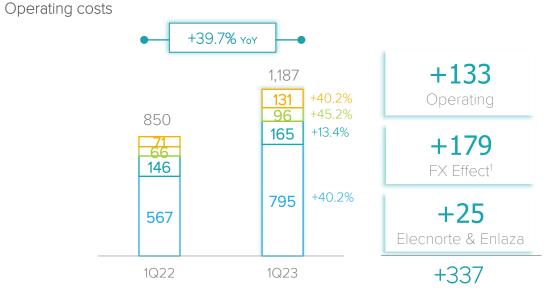
COP bn

### Business growth, inflation-protected tariff indexation and currency diversification benefit operational margins









<sup>(1)</sup> Unaudited figures, reference calculations

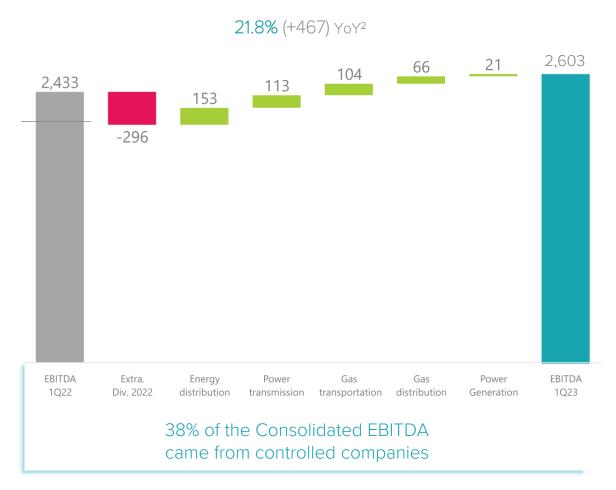
<sup>(2)</sup> Enlaza's revenues (+COP 47 mmm) correspond to the remuneration of collaboration activities and the management contract with GEB, and therefore do not generate margin in the consolidated transmission segment.



# Performance

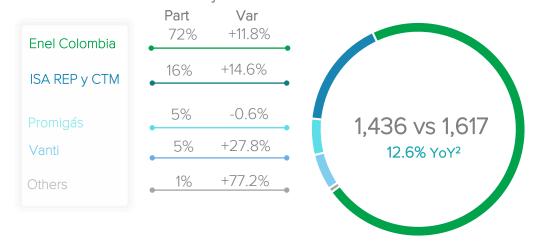
COP bn

Consolidated EBITDA 1

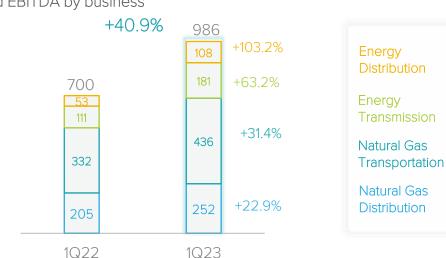


## Operating results and higher dividend generation boost consolidated EBITDA in all segments

Dividends from associates and joint ventures<sup>2</sup>



Controlled EBITDA by business



<sup>1)</sup> Consolidated EBITDA includes dividends declared from associates and joint ventures

<sup>(2)</sup> YoY change with 1Q22 normalized figure due to extraordinary dividends from Enel Colombia (COP 437 mmm) and Vanti (COP 16 mmm), and anticipated dividends from ISA REP and CTM (COP 157 mmm) in 2021 on 2022 earnings.

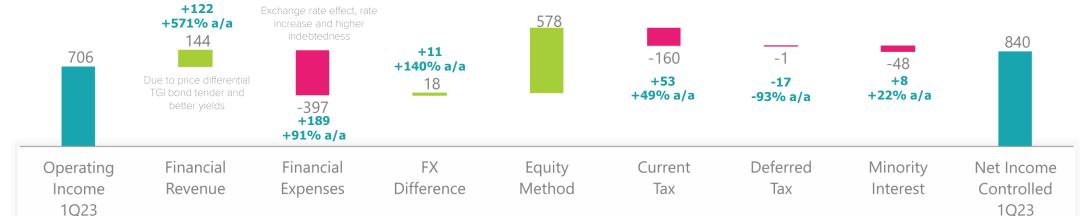


# Performance

COP bn

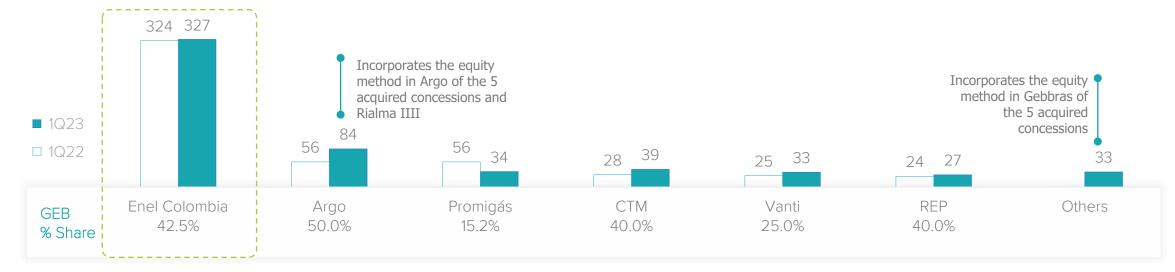


706 vs 840: +25.2% yoy



Equity method

512 vs 578: +13.0% yoy



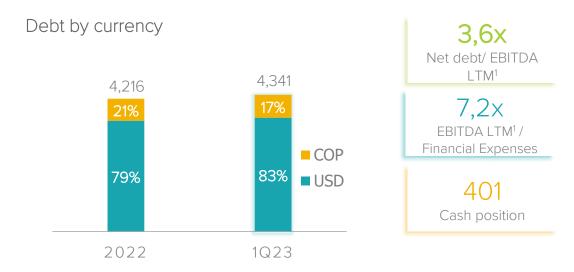


# Composition LISD mm

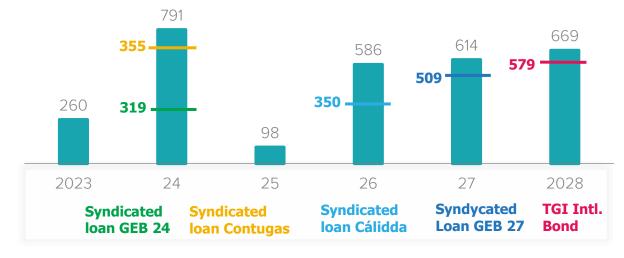
Gross debt and debt indicators







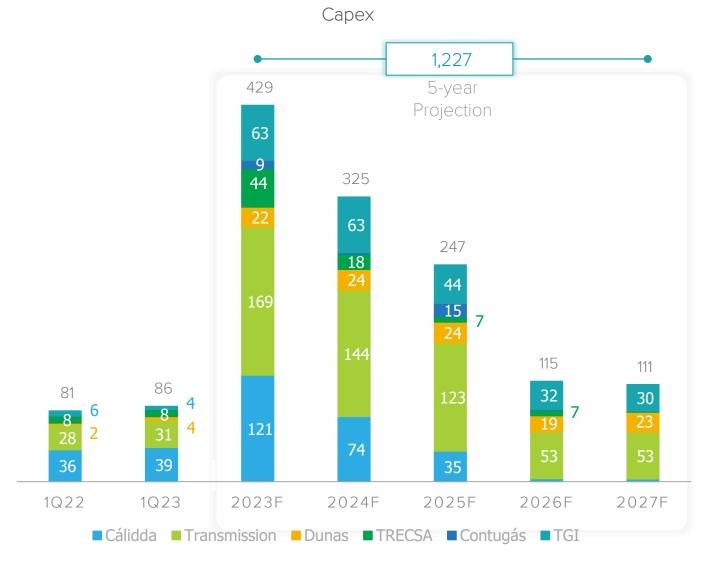
Proactive management prioritizing 2024





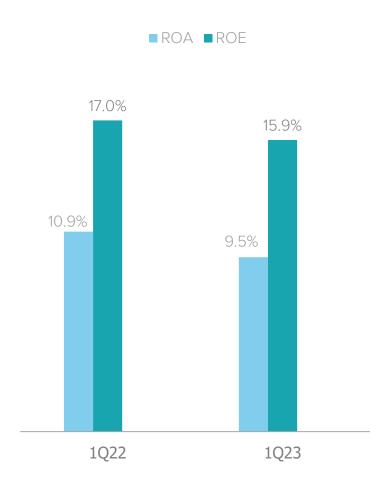
# Profitable

USD mm



## Stable level of investments focused on growth in Colombia and Peru mainly

Profitability indicators LTM







- . Operational results benefited from growth across businesses, tariff indexation and currencies diversification.
- 2. Calidda and the Colombian transmission business main drivers of positive results.
- 3. Increasing dividend profile levers cash flow generation.
- 4. Growing transmission business in Brazil strengthens GEB profitability.
- 5. Leverage level reduction to 3.6x Net Debt / EBITDA LTM given EBITDA growth and proactive debt management.
- 6. Fixed rate debt mitigates effect of raising interest rates on the interest expense.
- 7. Advancing on the investment plan prioritizing profitability and project feasibility.

Thank you



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# **Relación con Inversionistas**

#### ir@geb.com.co

www.geb.com.co

https://www.grupoenergiabogota.com/en/investors



Jorge Tabares



+57 318 248 1312



jtabares@geb.com.co



Manuela Ramirez



+57 314 600 9874

Financing and IRO



mramirezm@geb.com.co



Diana Carolina Diaz



**a** +57 (1) 326 8000

IR team



ddiaz@geb.com.co



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