

Q2 2022

Results Report

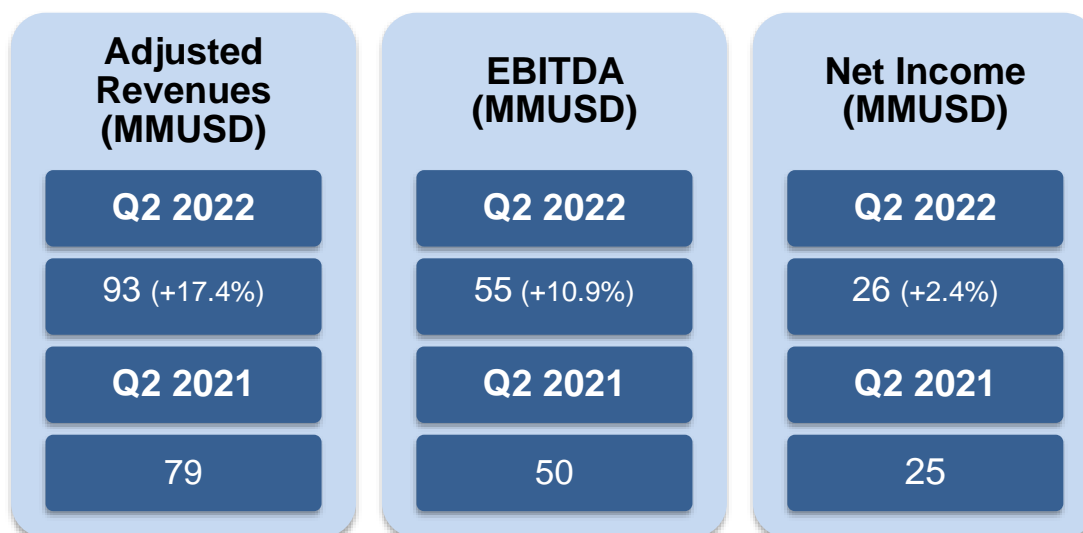


- ▶ Cálidda has the exclusive operation right of the single natural gas distribution concession by underground pipelines in the department of Lima and Callao, in Peru.

Table N° 1 – Key Results Q1 2022

Results	Q2 2022	Q2 2021	ΔYoY %
<i>Invoiced Volume (MMCFD)</i>	767	743	+3.2%
<i>Connections</i>	68,199	62,573	+9.0%
<i>Networks (Km)</i>	382	488	-21.8%
<i>EBITDA (MMUSD)</i>	55	50	+10.9%

- ▶ The international rating agency Moody's ESG Solutions carried out a second sustainability evaluation, assigning a rating of A1 and a score of 66, for showing a solid capacity and willingness to integrate ESG factors into the company's strategy, operations and risk management.
- ▶ The risk rating agencies Class & Asociados and Moody's Local PE ratified the AAA and AAA.pe ratings, respectively, both with a stable outlook, a result that confirms our solid financial position.
- ▶ At the end of June, we implemented seven Cálidda 2.0 Dining Rooms in San Juan de Miraflores (SJM), Carabayllo and Lurin, which were repowered in infrastructure, free connection to Natural Gas, remodeling and equipping the premises. Likewise, in alliance with Mibanco, training in financial and digital training will be provided, with an entrepreneurial approach, to more than 100 community kitchens in Lima.
- ▶ Key financial results as of Q2 2022 (compared to Q2 2021):



Executive overview

Operational and financial relevant information

Table N°2 - Operational and financial key indicators

Operational Results	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Accumulated Clients	1,161,608	1,225,948	1,300,122	1,370,700	1,438,899	23.9%
Invoiced Volume (MMCFD)	743	739	753	738	767	3.2%
Network Length (km)	13,001	13,692	14,407	14,881	15,263	17.4%
Financial Results	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Total Revenues (MMUSD)	176	194	214	198	215	22.0%
Total Adj. Revenues ¹ (MMUSD)	79	82	95	91	93	17.4%
EBITDA (MMUSD)	50	49	57	54	55	10.9%
Adjusted EBITDA Margin	63%	59%	60%	59%	59%	-
Net Income (MMUSD)	25	23	28	25	26	2.4%
Interest Coverage (x)	7.7x	8.3x	9.0x	8.9x	8.4x	-

International credit ranking:

Fitch – April 19 | 2022: BBB, stable

Moody's – November 22 | 2021: Baa2, stable

Local credit ranking:

Moody's Local Perú – May 27 | 2022: AAA.pe, stable

Class & Asociados – May 25 | 2022: AAA, stable

Peruvian Natural Gas Market

Table N° 3 – Key market indicators

Indicator	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Natural Gas Production ² (MMCFD)	905	980	1,387	1,319	1,388	53.3%
Local Market Demand (MMCFD)	698	872	825	727	785	12.6%
Calidda's Local Market Share (MMCFD)	553	705	607	520	589	6.5%

- ▶ By the end of Q2 2022, the Peruvian natural gas production increased by 53.3% compared to Q2 2021.
- ▶ As for the local market demand, it increased by 12.6% up to 785 MMCFD.
- ▶ At the end of Q2 2022, Calidda's market share was 73%.

¹ Total Adjusted Revenues = Total revenues without considering the income from pass-through concepts, such as the acquisition and transport of natural gas, and IFRIC 12 (investments in the distribution network).

² Information at the end of June 2022 (Ministry of Energy and Mines).

Commercial Performance

Invoiced Volume

- ✓ At the end of Q2 2022, the extension of the fishing season, greater activity in the manufacturing sector and the improvement in the competitiveness of natural gas as a result of the increase in the price of substitute hydrocarbons such as gasoline, caused the total invoiced volume to increase by 3.2% vs. past year. Likewise, the progressive recovery of the NGV sector is appreciated due to the resumption of face-to-face activities, such as education.
- ✓ Take-or-Pay contracts reached 562 MMCFD (Power Generators: 521 MMCFD; Industrial Segment: 42 MMCFD), representing 76% of the total invoiced volume.

The invoiced volume breakdown by client segments is shown in the following table:

Table N° 4 – Invoiced Volume per Client Segment

Invoiced Volume (MMCFD)	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Power Generation	537	523	524	524	534	-0.5%
Industrial	136	140	149	135	146	7.0%
NGV Stations	49	53	58	57	63	29.7%
Residential and Commercial	22	23	22	21	25	13.6%
Total	743	739	753	738	767	3.2%

- ✓ As shown in this table, the volume invoiced at the end of Q2 2022 reached a total of 767 MMCFD.

Contracted Gas Supply and Transportation

Table N° 5 – Contracted Capacity (MMCFD)

Period	Contracted Transportation Capacity			Contracted Supply Capacity		
	Firm	Interruptible	Total	Firm	Interruptible	Total
2017	197	31	228	178	45	223
2018	197	31	228	183	46	229
2019	197	31	228	188	47	235
2020	197	31	228	193	48	241
2021	197	31	228	198	22	220
...
2033	197	31	228	198	22	220

- ✓ Clients are divided in two groups: (i) Independent Clients, who consume more than 1 MMCFD and sign separated contracts of natural gas (NG) supply, transportation and distribution services, and (ii) Regulated Clients, who consume less than 1 MMCFD and sign a single contract with Cálidda, who then provides NG distribution service and acts as an intermediary to supply NG and transportation services.

Table N° 6 – Distribution Capacity

Distribution Capacity (MMCFD)	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Distribution System Capacity	420	420	420	420	420	-
Consumed Volume	281	298	302	268	301	7.3%
Regulated Clients	148	154	163	154	169	14.5%
Independent Clients	133	144	140	113	132	-0.6%

- ✓ At the end of Q2 2022, both our Independent and Regulated clients had an average consumption of 301 MMCFD, equivalent to 72% of our total distribution capacity of natural gas (Lurín – Ventanilla).
- ✓ The volume consumed is greater than the contracted capacity since this is intended to cover the demand of regulated clients.
- ✓ At the end of Q2 2022 Regulated clients consumed around 169 MMCFD, equivalent to 77% of the total contracted supply volume and 74% of the transportation volume of natural gas.

Competitiveness of Natural Gas

Table N° 7 – Competitiveness per Client Segment

Competitiveness (USD/MMBTU)	Final Client Tariff Evolution					Price of Substitutes ³	
	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022		
Residential and Commercial	11.32	11.79	12.98	13.14	11.46	Residential LPG	Electrical Energy
						25.37 (-55%)	36.65 (-69%)
Vehicular	8.95	8.23	8.59	9.36	9.55	Vehicular LPG	Gasoline 90
						21.99 (-57%)	37.75 (-75%)
Industrial	5.85	5.66	5.92	5.87	5.85	Electrical Energy	Industrial Petroleum
						51.27 (-89%)	24.19 (-76%)
Power Generation	3.83	3.73	3.85	3.79	3.86	Diesel	Industrial Petroleum
						24.90 (-85%)	24.19 (-84%)

- ✓ As shown in the table, for each of the segments the tariffs offered by Cálidda are highly competitive.
- ✓ A highly competitive rate ensures a fixed demand and therefore stable income flows.

³ Available information of Luz del Sur, Osinergmin and Petroperú as of June 2022.

Operational Performance

Connections per Client Segment

At the end of Q2 2022, Calidda connected 68,199 clients. In the Residential segment, Calidda has operations in 41 districts from the Metropolitan area of Lima and Callao, which are the following: San Juan de Lurigancho, El Agustino, San Juan de Miraflores, Villa María del Triunfo, Los Olivos, San Martín de Porres, Comas, Puente Piedra, Villa el Salvador, Santa Anita, Cercado de Lima, San Miguel, Surco, Jesús María, Magdalena, Pueblo Libre, El Callao, Independencia, Ate, Carabayllo, La Victoria, Mi Perú, Pachacamac, Ventanilla, Chorrillos, Carmen de la Legua, Ancón, Bellavista, Breña, La Perla, Chaclayo, Rímac, Barranco, Lince, Lurín, Miraflores, San Borja, San Isidro, San Luis, Chilca y Surquillo. Likewise, in the Industrial, Commercial and NGV Stations segments, Calidda has operations in 49 districts.

Table N° 8 – New Clients

New Clients	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Power Generation	0	1	1	0	1	-
Industrial	1	22	15	13	10	-
NGV Stations	2	1	0	0	2	-
Residential and Commercial	62,570	64,316	74,158	70,565	68,186	-
Total	62,573	64,340	74,174	70,578	68,199	9.0%

- ✓ 60 clients in the industrial segment were connected in the last 12 months.
- ✓ 3 NGV stations were added to the distribution network in the last 12 months.
- ✓ 271,165 residential clients and 6,060 commercial clients were connected in the last 12 months.
- ✓ During Q2 2022, 68,199 new connections were achieved, a 9.0% higher compared to Q2 2021.

Table N° 9 – Clients Base

Clients Base	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Power Generation	26	27	28	28	29	11.5%
Industrial	705	727	742	755	765	8.5%
NGV Stations	286	287	287	287	289	1.0%
Residential and Commercial	1,160,591	1,224,907	1,299,065	1,369,630	1,437,816	23.9%
Total	1,161,608	1,225,948	1,300,122	1,370,700	1,438,899	23.9%

- ✓ At the end of Q2 2022, the total number of clients was 1,438,899, 23.9% higher compared to the previous year.

Distribution Network

- ✓ Calidda's distribution system consists of 15,263 km of underground pipelines in Lima and Callao.
- ✓ At the end of Q2 2022, Calidda has built 382 km, a result although lower than the figure for the previous year, it is aligned with our investment plan for the 2022-2026 period and with the company's higher level of maturity.

The next table shows the evolution of Calidda's distribution system:

Table N° 10 – Distribution System

Distribution System (Km)	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Polyethylene Network	12,382	13,068	13,777	14,249	14,627	18.1%
Steel Network	619	624	629	631	636	2.6%
Total	13,001	13,692	14,407	14,881	15,263	17.4%
New Networks	487	690	715	474	382	-21.8%

Network Penetration Ratio

- ✓ The network penetration ratio is calculated by dividing the number of connected clients by the number of potential clients that are located in an area close to Calidda's network. This key ratio increased at the end of Q2 2022 to 98% due to the constant growth of number of connected clients.
- ✓ Calidda, according to the plan approved by the regulator, is aimed at low-income districts benefiting from subsidies from the Peruvian State, where the savings generated by the use of natural gas instead of other substitute fuels is more appreciated by residents.

The next table shows the evolution of potential clients, total clients and the penetration ratio:

Table N° 11 – Network Penetration Ratio

Network Penetration Ratio	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Potential Clients	1,237,955	1,300,445	1,362,799	1,405,404	1,468,264	18.6%
Total Clients	1,161,608	1,225,948	1,300,122	1,370,700	1,438,899	23.9%
Penetration Ratio	94%	94%	95%	97%	98%	-

Financial Performance

Revenues

- ✓ Adjusted Revenues increased by 17.4% mainly driven by higher distribution revenues, as well as by the greater dynamism in the connection of new users. Similarly, EBITDA increased by 10.9%, compared to the results at the end of Q2 2021, explained by higher connections and more connections.

Table N° 12 – Revenues distribution by concepts

Distribution of the Adjusted Revenues (%) – Q2 2022			Pass-Through Concepts	
Distribution service	Main operative income of Cálidda; it is generated by the distribution of natural gas through underground pipelines to different kinds of clients.	64%	Sell and transport of natural gas	Pass-through income related to the acquisition and transportation of natural gas which are transferred to the final consumer.
Connection services	Operative income which is paid by the consumer for the internal installation of pipelines needed to achieve the connection to the natural gas network. Includes revenues from the facility's financing and connection fees.	26%	Revenues of network expansion	Pass-through income related to the investments executed by Cálidda in order to expand the distribution network.
Other services	Operative income which mainly comes from network relocation services and other services.	10%		

The next table contains the breakdown of Calidda's Adjusted Revenues:

Table N° 13 – Adjusted Revenues per Client Segment

Distribution Revenues (MMUSD)	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Residential and Commercial	11	11	12	13	14	26.8%
Industrial	12	13	14	15	14	11.9%
NGV Stations	5	6	7	7	7	37.8%
Power Generation	23	23	24	22	24	6.0%
Total	52	53	57	58	59	15.1%

- ✓ Even though the Residential and Commercial segment represents only 3% of the invoiced volume (table N°4), it concentrates 23% of our distribution revenues. Moreover, if we take into consideration the revenues from installation services, this segment achieves 41% of our Total Adjusted Revenues.

- ✓ On the other hand, the Power Generation segment represents 70% of the invoiced volume, 41% of the distribution revenues, and 26% of the Total Adjusted Revenues, as shown in the next table.

Table N° 14 – Adjusted Revenues per Client Segment

Adjusted Revenues per Client Segment (MMUSD)	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Residential and Commercial	11	11	12	13	14	26.8%
Industrial	12	13	14	15	14	11.9%
NGV Stations	5	6	7	7	7	37.8%
Power Generation	23	23	24	22	24	6.0%
Connection Services	19	19	29	24	24	25.1%
Others	8	9	9	9	10	13.7%
Total	79	82	95	91	93	17.4%

Key Financial Indicators

- ✓ EBITDA as of Q2 2022 reached 55 MMUSD, presenting an increase of 10.9% compared to the EBITDA of Q2 2021. This is explained by higher distribution revenues and more connections.
- ✓ The next table shows the relevant financial information by quarter:

Table N° 15 – Key Financial Indicators

Financial Results	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	ΔYoY %
Total Revenues (MMUSD)	176	194	214	198	215	22.0%
Total Adjusted Revenues (MMUSD)	79	82	95	91	93	17.4%
Contribution Margin (MMUSD)	65	66	79	72	75	16.1%
EBITDA (MMUSD)	50	49	57	54	55	10.9%
EBITDA LTM (MMUSD)	175	184	199	210	215	22.9%
Adjusted EBITDA Margin (%)	63%	59%	60%	59%	59%	-
Net Income (MMUSD)	25	23	28	25	26	2.4%
FFO LTM ⁴	117	123	133	140	142	21.6%
Total Assets (MMUSD)	1,192	1,206	1,304	1,261	1,335	11.9%
CapEx (MMUSD)	32	37	51	36	42	30.8%
Total Liabilities (MMUSD)	882	880	946	969	1,012	14.7%
Equity (MMUSD)	310	326	358	293	323	4.2%
Total Debt (MMUSD)	672	712	762	762	807	20.0%
Net Debt (MMUSD)	578	658	675	748	760	31.5%
Debt/EBITDA	3.8x	3.9x	3.8x	3.6x	3.8x	-
Net Debt/EBITDA	3.3x	3.6x	3.4x	3.6x	3.5x	-
Interest Coverage	7.7x	8.3x	9.0x	9.1x	8.7x	-

⁴ Funds from Operations = Net Income + Depreciation + Amortization

- ✓ This performance has been achieved thanks to increasing Assets due to the investments over the past years.
- ✓ At the end of Q2 2022, the total debt was 807 MMUSD and has the following maturity profile:

Table N° 16 – Maturity Profile of Debt

Total Debt (MMUSD)	2022	2023	2024	2025	2026	2027	2028	2029	Total
Banking Debt	15	80	0	0	130	0	0	0	225
Multilateral Banking	0	0	13	25	25	25	13	0	100
Local Bonds	0	0	0	0	0	0	61	101	162
International Bonds	0	320	0	0	0	0	0	0	320
Total	15	400	13	25	155	25	74	101	807

Guidance

- ✓ The key indicators of the outlook for the end of 2022 are the following:

Table N° 17 – Outlook 2022

Indicators	2017	2018	2019	2020	2021	2022P	
Networks (Km)	922	1,345	1,474	979	2,263	1,300	1,350
Connections	138,413	184,403	191,466	93,385	254,055	200,000	210,000
EBITDA (MMUSD)	138	159	171	156	199	205	210
Net Debt/EBITDA	2.7x	2.9x	3.1x	3.7x	3.4x	3.7x	3.8x

- ✓ The solid results as of Q2 2022 allow us to improve our expectations at the end of 2022.
- ✓ Regarding the construction of networks, this year we seek to build between 1,300 and 1,350 kilometers of networks, similar to years prior to the pandemic.
- ✓ In terms of new connections, we seek to make between 200,000 and 210,000 connections, according on the level of investment and target network kilometers.
- ✓ We expect demand to continue its gradual recovery, especially in the NGV sector, and consequently, maintain EBITDA between 205 and 210 MMUSD.
- ✓ We expect a slight increase in the Net Debt/EBITDA ratio towards levels of 3.7x – 3.8x due to the financing of our investment plans. Likewise, from 2023 a sustained deleveraging is expected.

Annexes

Annex 1: Legal note and remarks

The information provided herein is for informational and illustrative purposes only and is not, and does not seek to be, a source of legal, investment or financial advice on any subject. This presentation does not purport to address any specific investment objectives, financial situation or particular needs of any recipient. It should not be regarded by recipients as a substitute for the exercise of their own judgment. This information does not constitute an offer of any sort and is subject to change without notice. Cálidda is no obligation to update or keep current the information contained herein.

The information contains forward-looking statements based on current information and future expectations whose fulfillment is uncertain, involve risks and are often not under the control of Cálidda, so the expected results could have material variations. Some important factors that could affect the projections include material changes in the economy, business, markets, social aspects, including the effects of COVID-19; natural disasters, among others; that could affect the company's ability to generate income or reduce costs.

Cálidda expressly disclaims any responsibility for actions taken or not taken based on this information. Cálidda does not accept any responsibility for losses that might result from the execution of the proposals or recommendations presented. Cálidda is not responsible for any content that may originate with fourth parties. Cálidda may have provided, or might provide in the future, information that is inconsistent with the information herein presented. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the information contained herein.