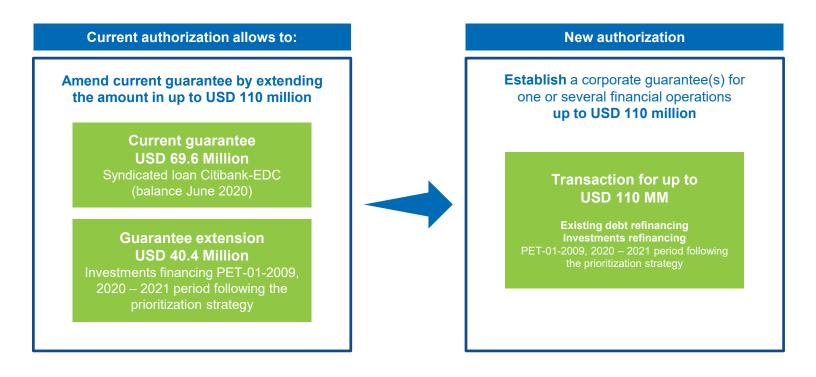


## **TRECSA Debt Authorizations Update**

It is required to update the authorization at the corporate levels of GEB and the General Meeting of Shareholders, maintaining the same value of GEB's guarantor as authorized in March 2020





# **TRECSA Debt Authorizations Update**

- In 2013 the GEB's General Shareholders Meeting authorized the establishment of a corporate guarantee to secure TRECSA's credit obligations amounting to USD 202MM: in 2013 TRECSA obtained a loan from Deutsche Bank for USD 115MM, and in 2016 the syndicated loan from Citibank-EDC was obtained amounting to USD 87MM
- The term of the syndicated loan with CITIBANK EDC (USD87MM) is 12 years, with two grace periods and repayments from year 3 to 12. To date, USD 17.4MM has been paid in principal, leaving a balance of USD 69.6MM as of June 2020. These amortizations have been covered via capitalization and, since the project has not yet been completed due to force majeure events, refinancing of this operation is necessary. This will allow to continue with the investments of the PET-01-2009 Project (2020-2021) via debt
- In March 2020, GEB's Board of Directors and the General Shareholders' Meeting authorized the extension of GEB's current guarantee to TRECSA (balance USD 69.6MM) by an additional USD 40.4 MM to continue developing the PET-01-2009 Project. This new facility would amount to USD 110MM, which would include the refinancing of the current balance in the amount of USD 69.6 MM plus the authorized extension in the amount of USD 40.4 MM



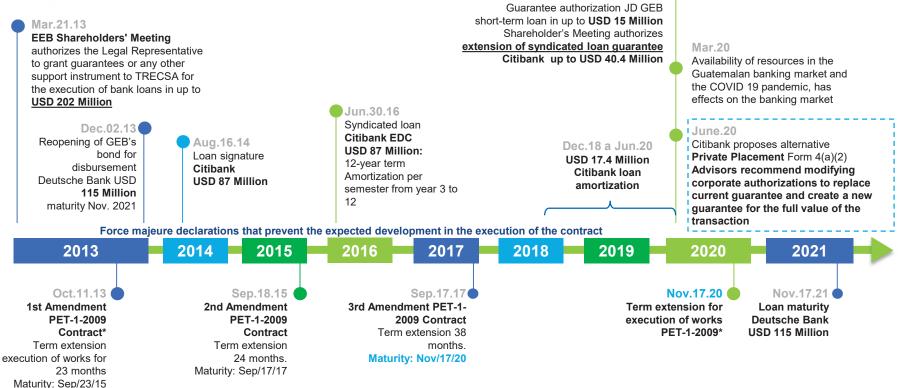
# **TRECSA Debt Authorizations Update**

- Due to the COVID situation and the availability of access to credit for operations in Guatemala (Country Risk), the structuring Bank changed the initial offer of <u>a syndicated loan</u>, which maintained the original financing structure, to a <u>4(a)(2) Private Placement form</u>, 10-year Financing Term, availability of resources: 6 12 months from the closing of the operation. \*Indicative conditions. Additionally, financing alternatives are being sought with <u>multilateral organizations</u> which will allow to reduce the cost of the transaction
- The transaction's advisors considered that the current corporate authorizations do not empower GEB's legal representative to execute the contracts to act as guarantor of TRECSA's obligations under the proposed new structure

It is required to update the authorization at the corporate levels of GEB and the General Meeting of Shareholders, maintaining the same value of GEB's guarantor as previously authorized



#### Time line TRECSA debt structure



\*In accordance with the Carrier's License, TRECSA will operate and maintain the assets for 50 years 12

Feb.20 - Mar.20



# **Structuring**

Guarantor







Placement Agent



Advisors of the Issuer

C L I F F O R D

Philippi Prietocarrizosa Ferrero DU &Uría

El estudio Iberoamericano



Advisors of Investors

PAUL HASTINGS







# TRECSA Debt

Terms	Long-term Refinancing	Short-Term Financing	Deutsche Bank
Amount	Up to USD 110MM	Up to USD 15MM	USD 115 MM
Term	10 years	1 year	5 years (2021)
Repayment	At maturity	At maturity	At maturity
Interest rate	Indicative yield 4.24% - 4.49%	Libor 3M + 1.75%	6.425%
Interest payment	Semester	Quarterly	Per semester
Commission	0.70 %	1.0%	0.2%
Guarantee	GEB	SBLC (GEB)	



# **Indicative Commercial Conditions – Private Placement**

### Indicative levels as of 6/August/2020

Issuer:	TRECSA		
Guarantee:	Unconditionally and Irrevocable Guarantee by GEB		
Format:	4 (a) (2) Private Placement		
Description:	Placement of unregistered securities with institutional investors on a best – efforts basis by an investment bank acting as agent		
Amount:	US\$110MM		
Use of proceeds:	To refinance existing indebtedness, finance upcoming CapEx needs pay transactions fees and expenses		
Ratings Required:	Only one private rating is recommended for more efficiency		
Currency:	USD		
Structure:	10-year Bullet or Amortizing Bond with 10-years Average Life		
WAL:	~10 years		
Benchmark:	UST <sub>10</sub>		
Benchmark Yield:	0.540%		
Target Ratings:	Investment grade		
Spread to Benchmark Yield:	+370-395 bps area		
Indicative Yield:	4.240-4.490% area		
Governing Law:	New York Law		

Indicative levels as of August 6, 2020. Levels may change depending on market conditions.

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## Request to the General Shareholders' Meeting:

In accordance with the recommendation of the Finance and Investment Committee, the Board of Directors, and the provisions of paragraph 19 of Article 59 of the Company's Bylaws, the following is requested to the General Shareholders' Meeting:

To authorize the Legal Representative of the GEB to negotiate, execute or authorize any document or contract and to carry out any act to furnish corporate guarantee(s) to one or several financial transactions entered into by Transportadora de Energía de Centroamérica S.A. for the refinancing of its current debt and/or the execution of CAPEX in the amount of up to USD\$ 110 million or its equivalent in other currencies, plus the corresponding costs and expenses.

Therefore, the legal representative is hereby authorized to carry out the necessary procedures, including those required to be carried out before the National Planning Department, the Ministry of Finance and Public Credit and any national and international authority.