

Assembly of a tower in Candelaria, Valle



Grupo
Energía
Bogotá

GEB Results Presentation 2Q 2020

Aug 21, 2020

Disclaimer

The information provided herein is for informational and illustrative purposes only and is not, and does not seek to be, a source of legal, investment or financial advice on any subject. This presentation does not purport to address any specific investment objectives, financial situation or particular needs of any investor. It should not be regarded by recipients as a substitute for the exercise of their own judgment. This information does not constitute an offer of any sort and is subject to change without prior notice. GEB is no obligation to update or keep current the information contained herein.

GEB expressly disclaims any responsibility for actions taken or not taken based on the information provided herein. GEB does not accept any responsibility for losses that might result from the execution of the proposals or recommendations herein presented. GEB is not responsible for any content that may originate with third parties. GEB may have provided, or might provide in the future, information that is inconsistent with the information herein presented. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the information contained herein.

This presentation may contain statements that are forward-looking within the meaning of Section 27A of the Securities Act and Section 21E of the U.S. Securities Exchange Act of 1934. Such forward-looking statements are based on current expectations, projections and assumptions about future events and trends that may affect GEB and are not guarantees of future performance.

The shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or any U.S. State securities laws. Accordingly, if shares are offered and sold in the United States it should be understood as only directed to qualified institutional buyers as defined under Rule 144A under the Securities Act, and outside the United States in accordance with Regulation S of the Securities Act.

We converted some amounts from Colombian pesos into U.S. dollars solely for the convenience of the reader at the TRM that corresponds in each case. These conversions should not be construed as a representation that Colombian peso amounts have been or could be converted to US dollars at this or any other exchange rate. The document presents the corresponding variations under the International Financial Reporting Standards (IFRS).





Juan Ricardo Ortega

CEO GEB



Felipe Castilla

CFO GEB



Néstor Fagua

General Counsel GEB



Andrés Baracaldo

VP Distribution, Transport & Transmission GEB



Álvaro Villasante

VP Power Generation GEB



Jaime Orjuela

Director Regulation GEB



Fredy Zuleta

General Manager Transmission GEB



Adriana Munévar

CFO TGI




Mario Caballero

CFO Cálidda

-
1. **Key updates 2Q 2020**
 2. **Financial performance 2Q 2020**
 3. **Investment projects GEB**
 4. **Updated expectations**
 5. **Q&A**
-

-
1. **Key updates 2Q 2020**
 2. Financial performance 2Q 2020
 3. Investment projects GEB
 4. Updated expectations
 5. Q&A
-

A group of five men in light blue shirts, dark pants, and white hard hats are standing on a blue metal walkway at an industrial facility. They are all smiling and raising their right hands in a celebratory gesture. The background shows a fenced-in area with green grass and some blue equipment. The scene is brightly lit, suggesting daytime.

Mariquita Station TGI, Colombia



COVID-19 management Key updates

We protect the lives of our **employees, contractors** and the **communities** where we operate.

We implemented a strict **protocol for the Reactivation** of Construction, Operation, Maintenance and administrative processes for the **contingency of COVID-19** Transmission, TGI and Corporate. We received the **Safe Guard** seal from BVQ.

These measures have allowed us **to continue with the provision of 100% of electric power and natural gas services and to return to the territories** with rigorous safety standards.



CHAPTER 1 PROTOCOL FOR REACTIVATING

CONSTRUCTION, OPERATION AND
MAINTENANCE PROJECTS AND
ADMINISTRATIVE PROCESSES FOR
THE COVID-19 EMERGENCY



*Back to work,
taking care of me and taking care of you!*



PROTOCOL FOR REACTIVATING CONSTRUCTION, OPERATION AND MAINTENANCE
PROJECTS AND ADMINISTRATIVE PROCESSES FOR THE COVID-19 EMERGENCY



COVID-19 management Key updates



We guarantee the work of more than **2.300 employees and their families** in Colombia, Peru, Brazil and Guatemala.

We authorized **COP\$10.000 mm to support vulnerable communities** with market baskets and computers for young people in school age and **our collaborators have made voluntary contributions** to purchase market baskets and medical equipment.

We are a reliable partner and we support our shareholders, anticipating the payment of the first dividend installment for COP\$642.682 mm.



Main operational and financial figures

GEB is a leading energy holding in LatAm with a diversified portfolio of power and natural gas utilities, classified in three strategic business groups:

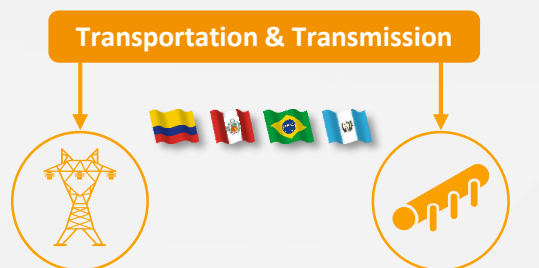


Power distribution

Natural gas distribution

4,2 mm of clients in Power distribution

3,4 mm clients in Natural Gas Distribution



Power transmission

Natural gas transportation

15.348 km of Transmission Lines

4.311 km of Gas pipelines



Power generation

3.544 MW in Installed Capacity

7.322 GWh in Power Generation (YTD)

Revenue	EBITDA	Operating Income	Net Income ⁽¹⁾	CAPEX & Acquisitions ⁽²⁾	Approved Dividend on 2019 Income COP\$1.285.365 mm COP\$140 per share (+8%)	Dividend Yield ⁽³⁾ 6,0%
2Q 2020	2Q 2020	2Q 2020	2Q 2020	2Q 2020	Stock Market Capitalization COP\$21.438.048 mm USD\$5,7 bn June 30, 2020	
COP\$1.155.886 mm -1,9% YoY	COP\$663.013 mm 23,6% YoY	COP\$426.828 mm 4,0% YoY	COP\$577.234 mm -2,6% YoY	USD\$27,9 mm -63,5% YoY		

(1) Net income - controlling interest.

(2) Includes only controlled companies.

(3) Calculated based on the closing share price as of June 30.

Key updates GEB and main subsidiaries



A reliable and well diversified investment

- Advance dividend payment of **COP\$642.682 mm**
- Fitch Ratings affirmed “**BBB**” rating, with stable outlook, above Colombia's sovereign rating
- Rebalances: FTSE - **Increased** weighting; COLCAP - **#4, 9,46%**
- Delisting offer for Vanti, GEB maintained its **25%** stake

We have sufficient liquidity

- Short-term loans for **COP\$403.854 mm**
- Issuance of International bond for **USD\$400 mm**, 10 years bullet, 5,0% YTM; oversubscription of more than 11 times
- Issuance of 1st tranche local bond for **COP\$950.000 mm**; oversubscription of more than 2,15 times

We have reduced the average cost of debt and improved its profile

Kd COP\$ - 5,75% y Kd USD\$ - 3,58%

- Interest Rate Swap on **USD\$500 mm** of GEB's syndicated loan, at an annual fixed rate of 2,056%
- Prepayment of short-term loans **for COP\$900.000 mm**
- Partial prepayments: i) GEB's syndicated loan in **USD\$200 mm**; and ii) Short-term loans in **COP\$123.854 mm**

We continue to strengthen our Corporate Governance

- 01/07: **Juan Ricardo Ortega** assumes as GEB's CEO

Committed to our growth

- 11/08: UPME awarded GEB the construction of the **220 kv** Río Córdoba - Bonda transmission line, reinforcement of the STN network (**30 km**)

Key updates GEB and main subsidiaries



- Government confirms its **commitment to gas growth** – “Mission of Energy Transformation”
- UPME: **EC 026 of 2020**, Investor Selection Documents - ISD for comments, of the Public Call UPME GN No. 01 of 2020, Pacific gas import infrastructure
- Fitch Ratings affirmed **BBB** rating, with stable outlook
- Advance dividend payment of **COP\$185.855 mm.**
- Establishment of a transitory commercial policy (**CREG Resolution 042-2020**)
- **Subsequent events to the quarter:** Moody’s affirmed Bond rating at **Baa3**, stable outlook



- **Proactive and permanent agenda** with authorities and the regulator
- Fitch Ratings reaffirmed Cálidda's rating at **BBB**, stable outlook
- Distribution system **100%** operational during the quarantine period
- Implementation of measures to face health crisis, resulting in a **positive operating cash flow**
- **Recovery of commercial activity** since May and construction activities (networks, connections) since June 15
- **Splitting of bills** and support for the most vulnerable households
- Use and strengthening of digital service channels for **987.978 users**
- **Subsequent events to the quarter:** Moody’s affirmed **Baa2** rating, stable outlook

-
1. Key updates 2Q 2020
 2. **Financial performance 2Q 2020**
 3. Investment projects GEB
 4. Updated expectations
 5. Q&A
-

Operational income 2Q 2019 to 2Q 2020

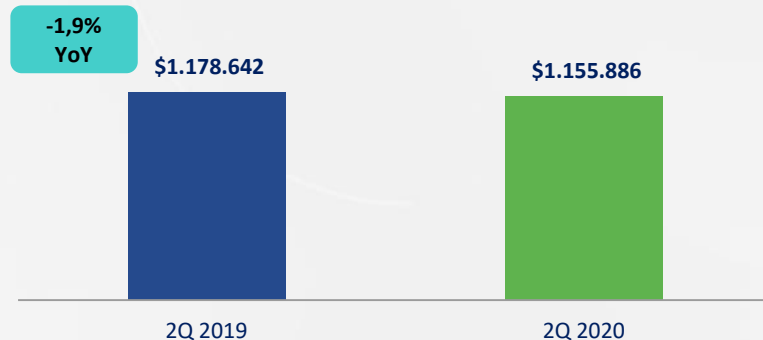
COP\$ mm



Revenues 2Q 2020

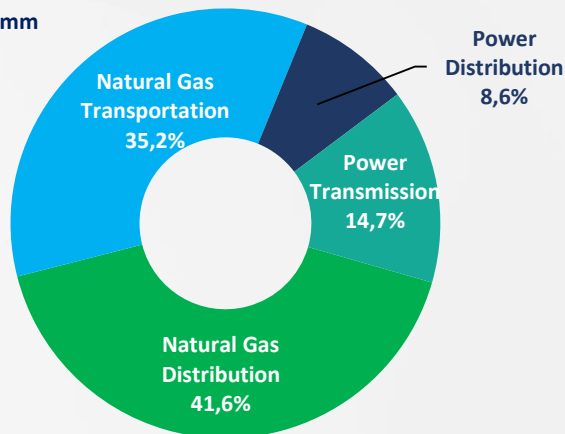
COP\$ mm

Revenue from operational activities



Revenue by business lines | 2Q 2020

COP\$1.155.886 mm



2Q 2019 Vs. 2Q 2020 -1,9%

Power distribution⁽¹⁾ +100,0%; +COP\$99.026 mm

- Electrodunas: Figures recorded since 10/08/2019. Positive exchange rate effect on consolidation.

Power transmission +18,7%; +COP\$26.781 mm

- GEB: Indexation of base system assets. Total revenue from La Loma and Altamira STR Expansion. New acquisitions: Base system assets of Betania Substation and UPME Tuluní Tender Call. Positive effect of TRM on UPME projects remunerated in USD\$.

Natural gas transportation +5,6%; +COP\$21.479 mm

- TGI (-10,8%; -USD\$12,7 mm): Decrease in fixed charges for capacity and in variable charges. Positive exchange rate effect on consolidation.

Natural gas distribution -26,1%; -COP\$170.042 mm

- Cálidda (-42,5%; -USD\$76,8 mm): Revenue reduction in pass through (gas and transportation) distribution, internal installations and network expansion. Positive exchange rate effect on consolidation.

(1) For revenue, expenses and costs, in power distribution, the figures for Dunas Energía, PPC S.R.L and Cantaloco S.R.L are included.

Costs 2Q 2020

COP\$ mm

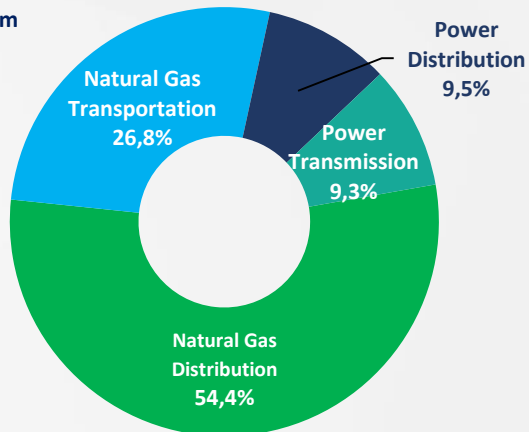
Costs of operational activities

-7,8%
YoY



Costs by business lines | 2Q 2020

COP\$584.268 mm



2Q 2019 Vs. 2Q 2020 -%7,8

Natural gas distribution -33,0%; -COP\$156.520 mm

- Cálidda (-52,8%; -USD\$64,7 mm): Drop in costs of network expansion, internal facilities and pass through (gas and transportation); lower depreciation due to low capitalization of projects. Lower fall in COP\$ due to higher exchange rate.
- Contugas: Reduced supply and lower distribution costs.

Power transmission +9,8%; +COP\$4.849 mm:

- GEB Transmisión: Increase in depreciation (capitalization of projects), insurance premiums denominated in USD\$, ICA and amortizations.

Natural gas transportation +42,6%; +COP\$46.724 mm

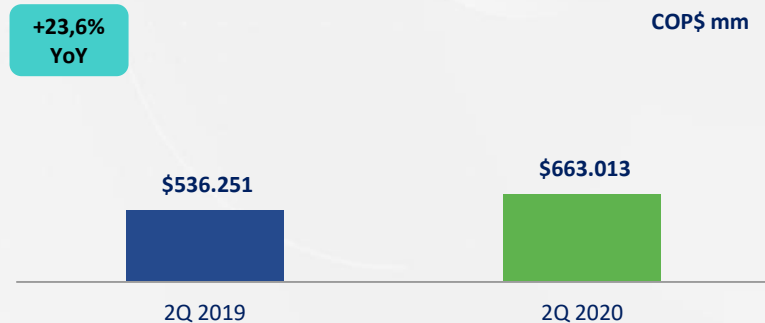
- TGI (-1,9%; -USD\$776 thousand): Lower maintenance, depreciation, amortization and personnel costs. Increased costs for insurance policies. Increase in COP\$ due to higher exchange rate.

Distribución de electricidad +100,0%; +COP\$55.636 mm:

- Electrodonas: Figures recorded since 10/08/2019.

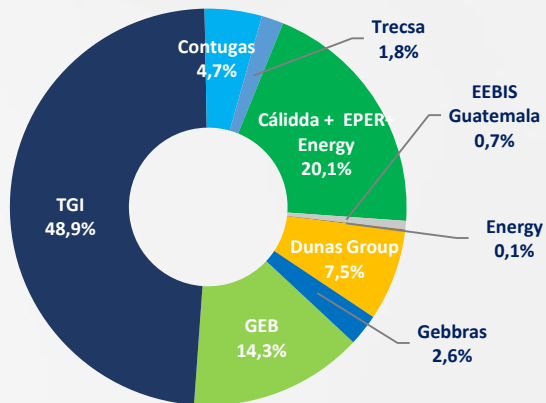
EBITDA 2Q 2020

EBITDA



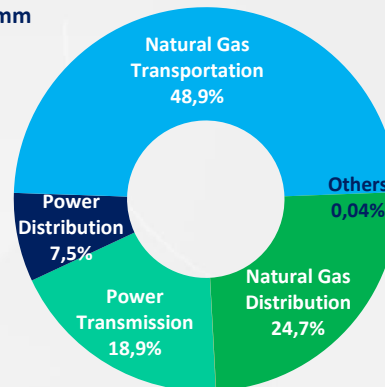
EBITDA controlled companies | 2Q 2020

COP\$663.013 mm



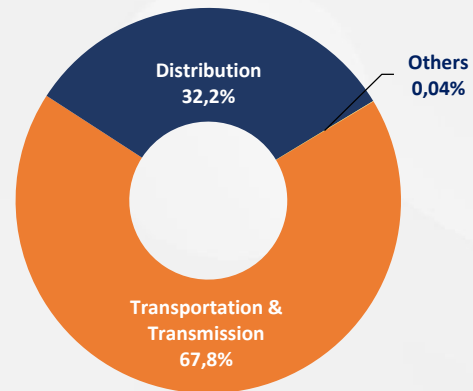
EBITDA by business line | 2Q 2020

COP\$663.013 mm



EBITDA by segment | 2Q 2020

COP\$663.013 mm



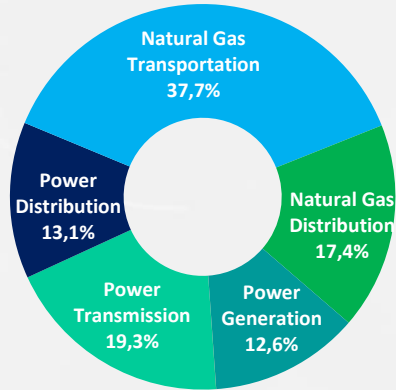
EBITDA performance

Consolidated adjusted EBITDA has grown over the last 10 years demonstrating increased strength of GEB's controlled assets

EBITDA by business line | LTM Jun-20

COP\$3.610.870 mm

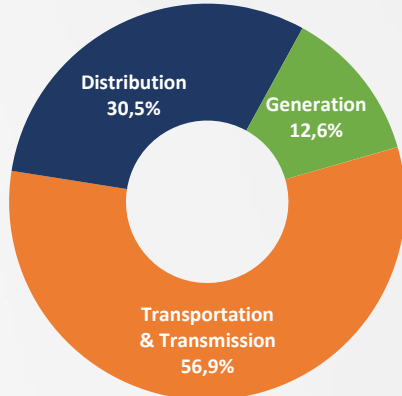
+23,5%
YoY



EBITDA by segment | LTM Jun-20

COP\$3.610.870 mm

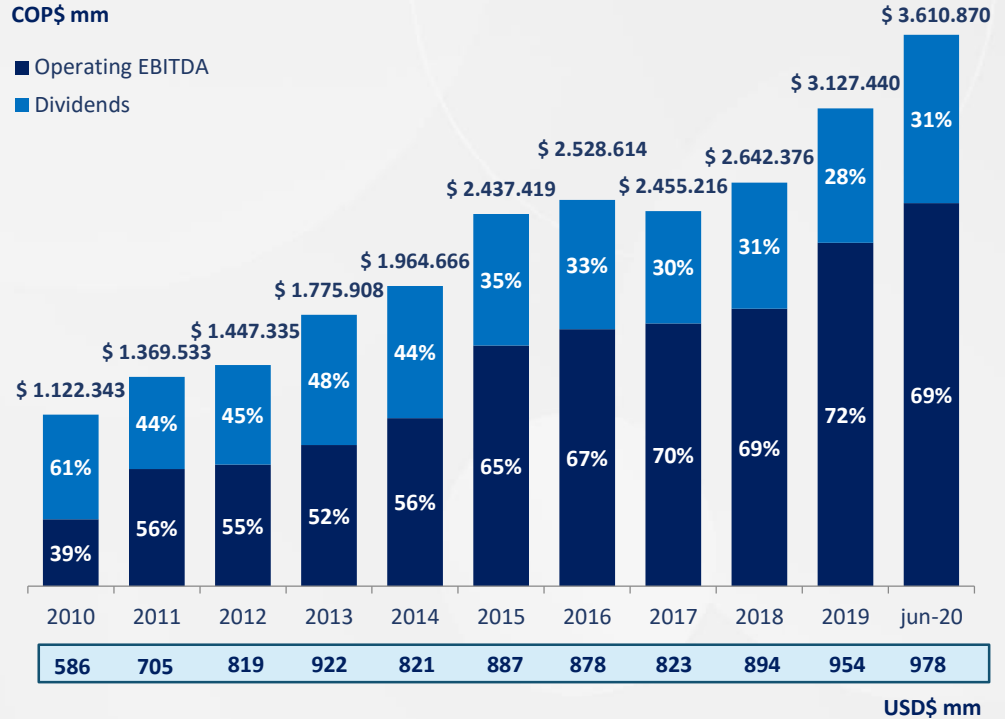
+23,5%
YoY



Adjusted consolidated EBITDA | LTM Jun-20

COP\$ mm

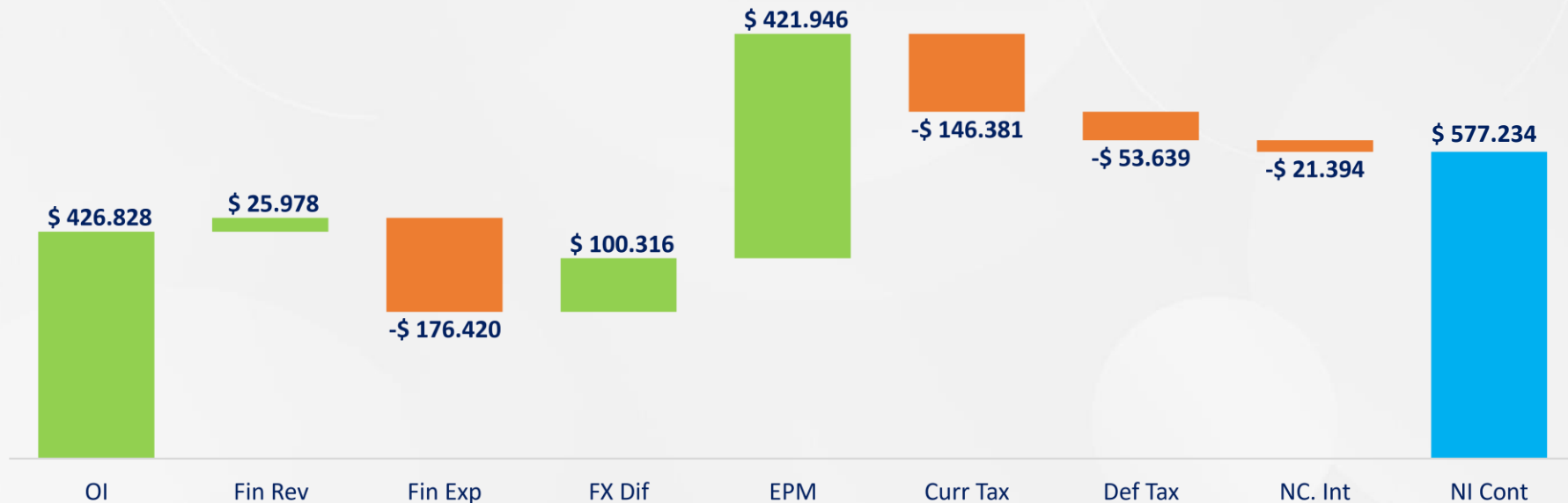
■ Operating EBITDA
■ Dividends



Note: Figures for the years 2006 to 2013 are presented under ColGaap standards. From 2014 onwards they are presented under IRS. GEB initially calculated EBITDA on the basis of operating revenues; however, as a result of the adoption of IFRS in 2015, and to be consistent with market practices, the calculation of adjusted consolidated EBITDA was started on the basis of net income, and the years 2017, 2018 and 2019 were restated in order to make the figures comparable. It should be noted that the amounts previously reported do not differ materially from those currently adjusted.

Operational income to net income 2Q 2020

COP\$ mm



Equity participation method (EPM)

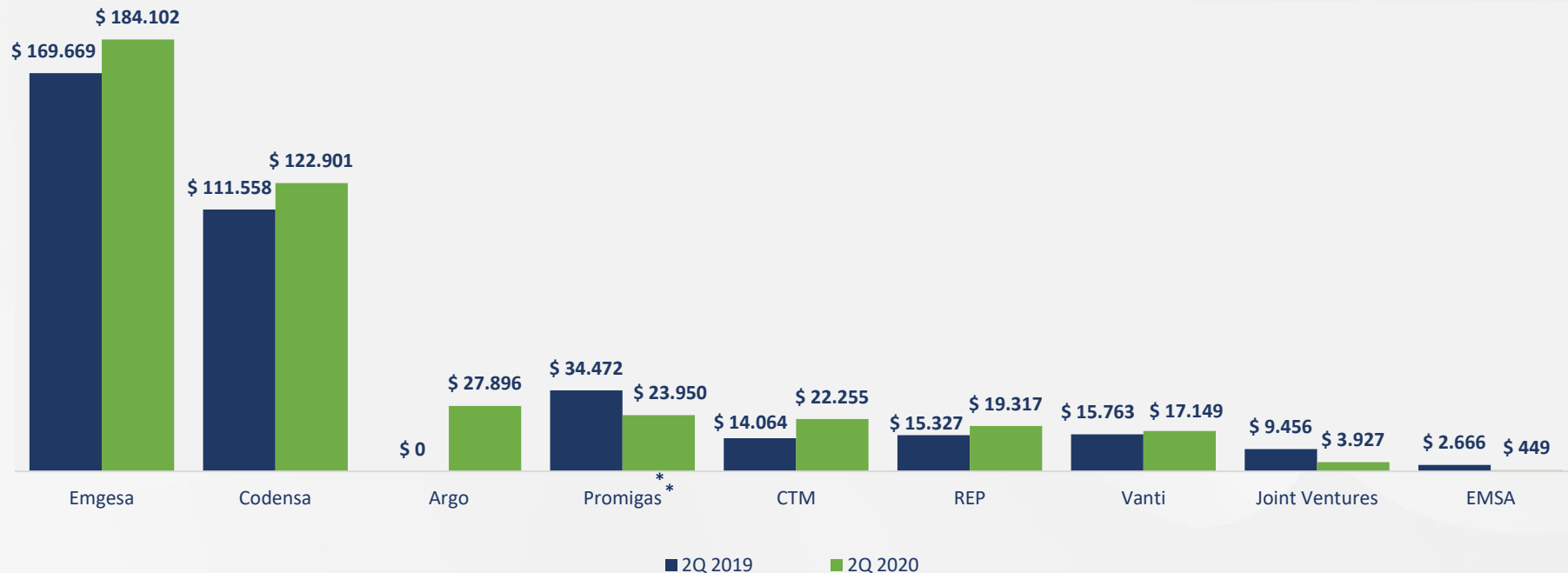
COP\$ mm

Equity participation method

2Q 2019 – COP\$372.975 mm

2Q 2020 – COP\$421.926 mm

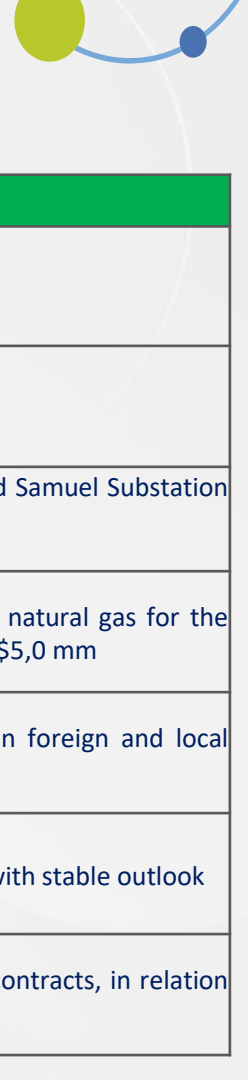
+13,1%
YoY



*Consolidated through EEB GAS S.A.S.

Associates & joint Ventures 2Q 2020 vs. 2Q 2019

Figures in mm

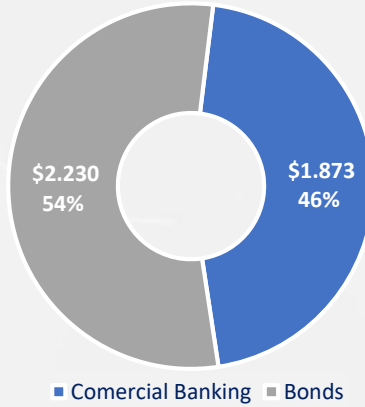


Company	Revenues	EBITDA	Net Income	Key Updates
emgesa	COP\$1.067.094	COP\$619.493	COP\$356.923	<ul style="list-style-type: none"> • Increase in energy prices on the spot market • Low hydrological contributions during the beginning of winter 2020 • Optimization of power plants and management of reservoirs
	+7,2%	+1,1%	+8,4%	
codensa	COP\$1.380.278	COP\$492.282	COP\$240.193	<ul style="list-style-type: none"> • Approval of the new tariff (CREG Resolution 122 of 2020) • Higher tariff, higher energy spot prices • Drop in demand, especially in the Industrial and Commercial sectors
	+3,9%	+4,1%	+10,5%	
ARGO	BRL\$285	BRL\$176	BRL\$73	<ul style="list-style-type: none"> • Argo III partially started its operation by energizing all transmission lines and Samuel Substation (43,8% of regulated revenue) • Argo II is 83% completed. Regulatory commercial operation date: Feb-22
PROMIGAS	COP\$964.726	COP\$322.558	COP\$157.240	<ul style="list-style-type: none"> • Acquisition of 100% of Gascop, a pioneer company in the development of natural gas for the industrial and vehicular market in northern Peru. Investment executed: ~USD\$5,0 mm
	-6,0%	-3,4%	-30,6%	
isa TRANSNANTARO	COP\$52.040	COP\$47.301	COP\$14.507	<ul style="list-style-type: none"> • Fitch Ratings upgraded the long-term Issuer Default Rating (IDR) ratings in foreign and local currency from 'BBB-' to 'BBB' with stable outlook
	+27,3%	+33,6%	+34,7%	
isa REP	COP\$43.208	COP\$32.018	COP\$12.593	<ul style="list-style-type: none"> • Moody's and Apoyo & Asociados ratified Corporate Bonds' rating at AAA.pe with stable outlook
	+0,005%	+3,7%	+6,6%	
vanti Gas Natural	COP\$599.436	COP\$103.330	COP\$68.597	<ul style="list-style-type: none"> • Renegotiation of primary and secondary market supply and transportation contracts, in relation to prices / charges and quantities / agreed capacities (CREG 042 of 2020)
	+7,3%	+14,5%	+6,0%	

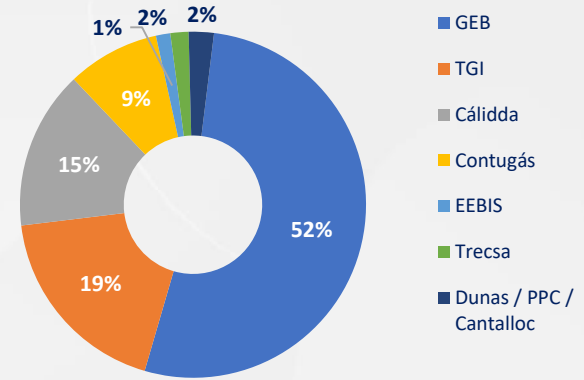
Debt composition jun-20

Debt by product

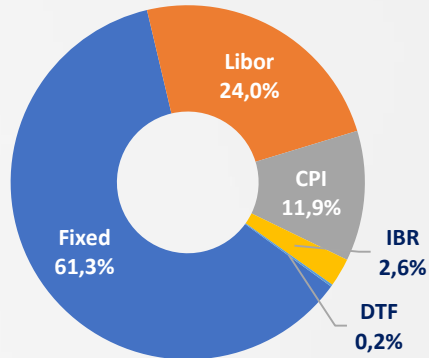
USD\$ mm



Debt by company

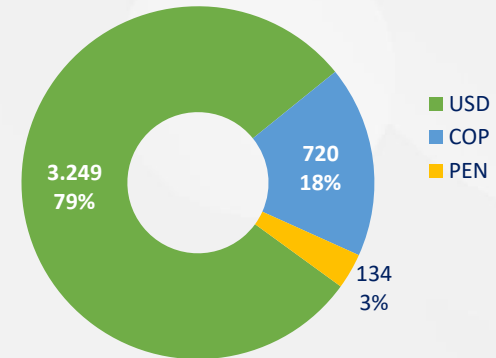


Debt by interest rate



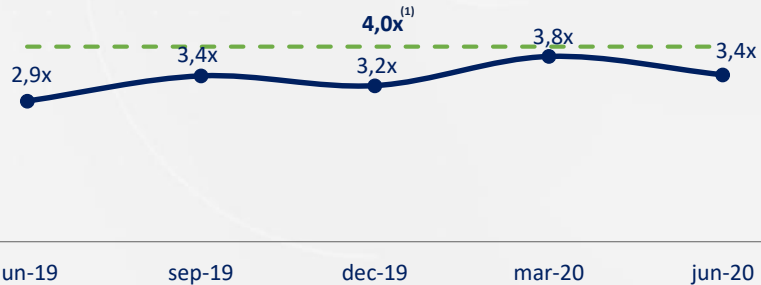
Debt by currency

Kd COP\$ - 5,75%
Kd USD\$ - 3,58%

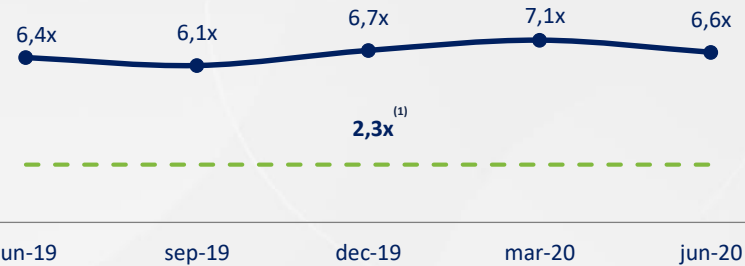


Debt Profile

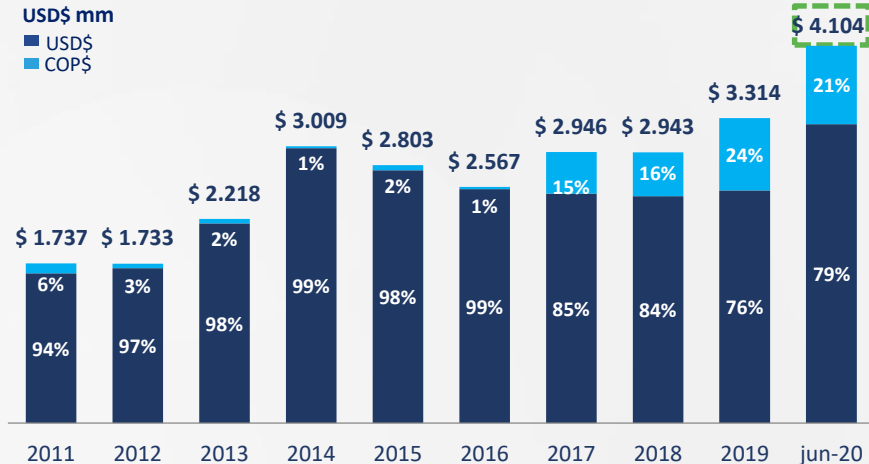
Net debt/ EBITDA



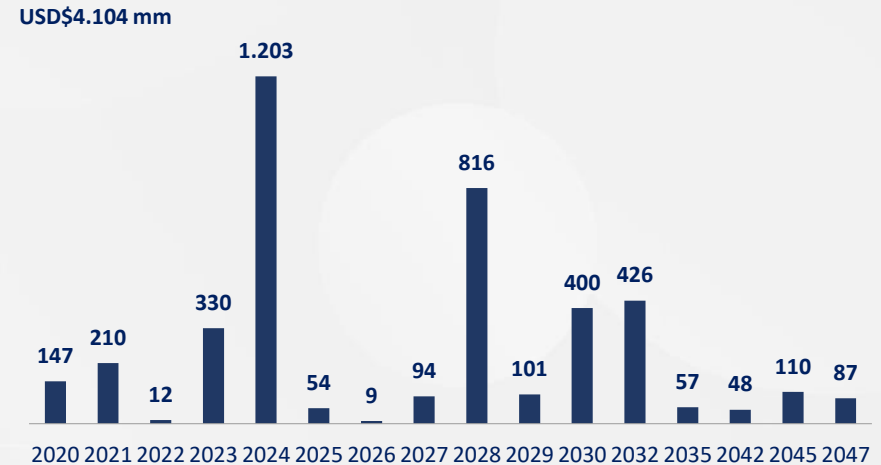
EBITDA / Net financial expenses



Consolidated debt composition



Debt maturity profile June 2020⁽²⁾



*Nominal debt balances.

(1) Reasonable debt limit.

(2) 2024, 2032, 2042 and 2047, corresponds to maturities of local bonds.

-
1. Key updates 2Q 2020
 2. Financial performance 2Q 2020
 - 3. Investment projects GEB**
 4. Updated expectations
 5. Q&A
-



Dreamcamp in Tominé

Investment projects – Transmission

The revenue growth has been maintained through a solid investment plan (Direct investment in Colombia)

Project update (2Q 2020)	Progress	EAR ⁽¹⁾ USD\$ mm	UPME Official Date ⁽²⁾
UPME Projects			
Chivor II 230 kv	48,2%	5,5	4Q 2020
Tesalia 230 kv	93,0%	10,9	3Q 2020
Sogamoso Norte 500 kv	63,3%	21,1	4Q 2020
Refuerzo Suroccidental 500 kv	40,4%	24,4	4Q 2020
Ecopetrol San Fernando 230 kv	77,5%	6,0	4Q 2020
La Loma STR 110 kv	62,8%	7,0	3Q 2020
Colectora 500 kv	19,2%	21,5	4Q 2022
Private Contracts			
Membrillal Bolívar 230 kv	0,7%	3,4	2Q 2022
La Mina - La Loma 500 kv	1,9%	1,4	4Q 2021
Total		101,1	

(1) Expected annual revenue.

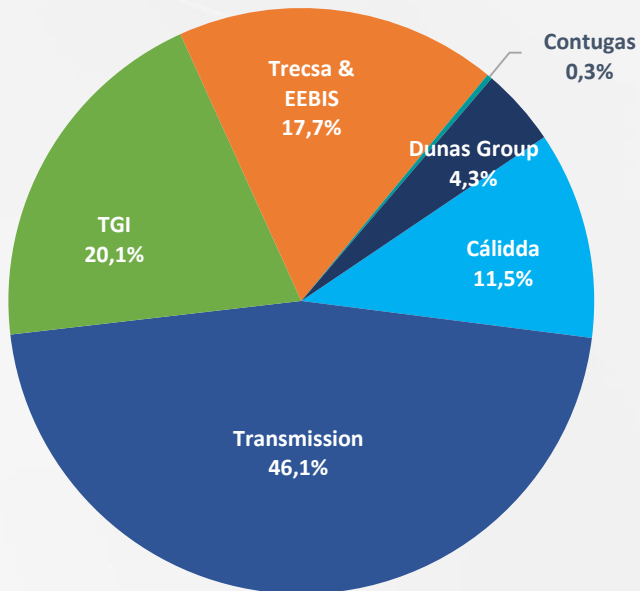
(2) Does not include extensions that can be generated later.

CAPEX / Acquisitions

Revenue increase has remained stable due to an intense Capex plan

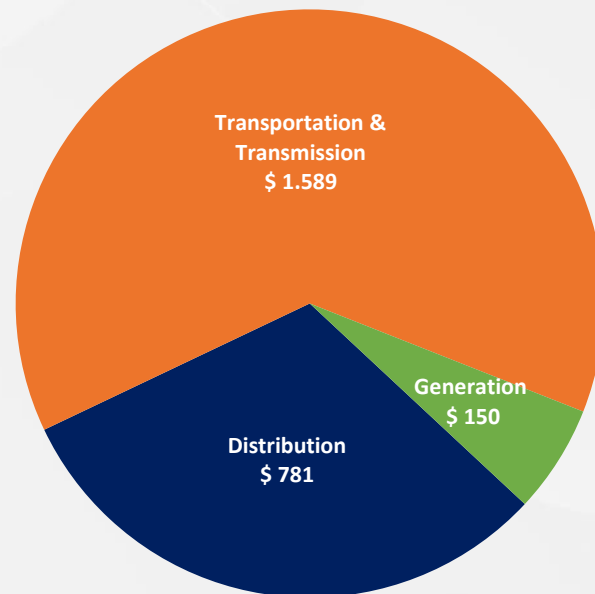
Executed CAPEX / Acquisitions controlled companies

2Q 2020
USD\$27,9 mm



Forecasted CAPEX / Acquisitions controlled companies

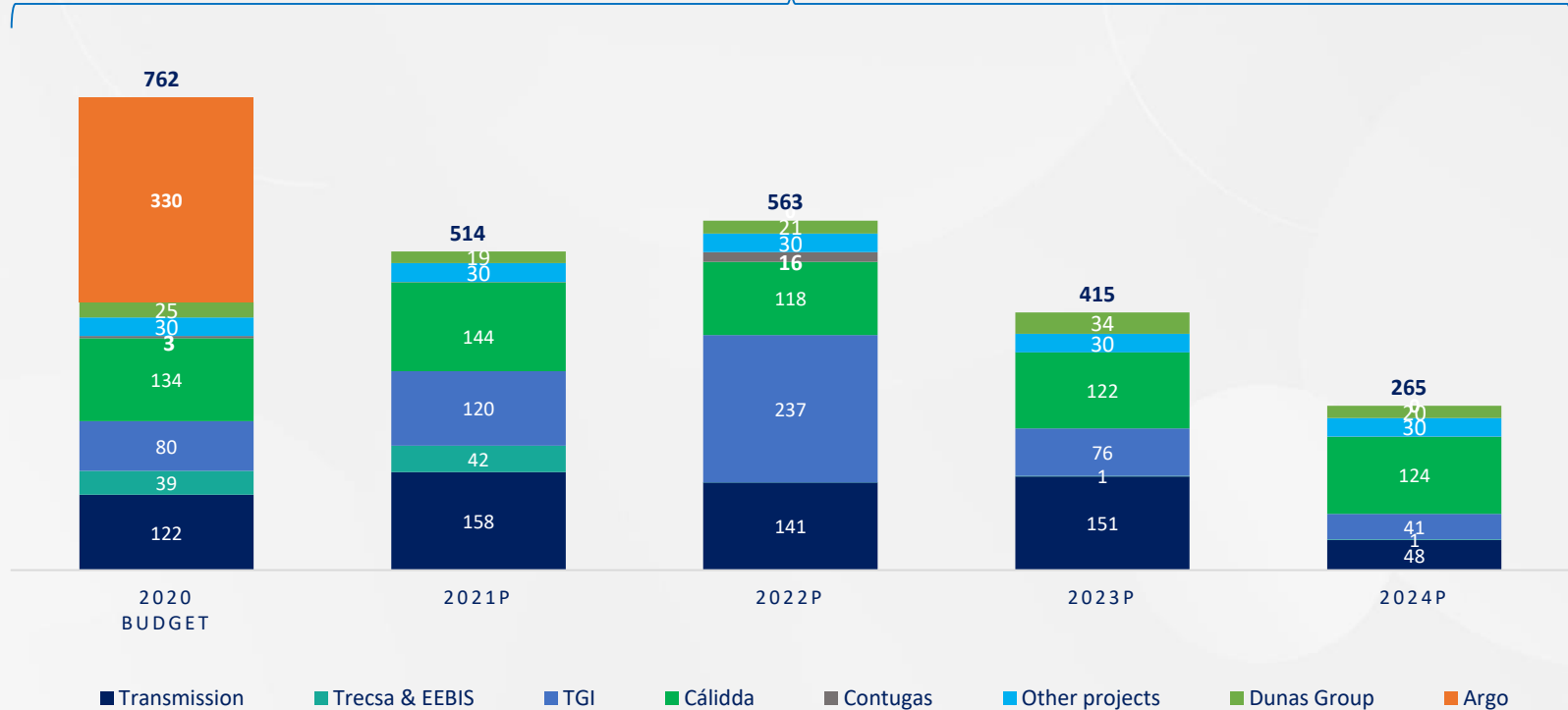
Investments controlled companies USD\$2.520 million (2020 - 2024)
Base case



CAPEX / Acquisitions forecast

USD\$ mm

Investments in controlled companies USD\$2.520 million
Base case



Note: The projections do not include investment deferrals as a result of the current situation of COVID-19.

-
1. Key updates 2Q 2020
 2. Financial performance 2Q 2020
 3. Investment projects GEB
 4. Updated expectations
 5. Q&A
-

Expectations main companies by EPM




X% Participation EPM

80% of budgeted revenues per EPM

	30% Emgesa	20% Codensa	22% TGI	8% Cálidda
Var(e) vs. Budget Net Income	↑	↓	↓	↓
Considerations	<ul style="list-style-type: none"> (+) Higher margins due to higher prices of energy sold and higher revenue from reliability charge (+) OPEX savings (+) Lower depreciation & amortization expenses (+) Lower financing expenses due to exchange differences and lower debt amortization 	<ul style="list-style-type: none"> (-) Lower margins due to contraction of demand, lower revenues from the regulated market and lower adjustment PPI (+) OPEX savings (+) Lower depreciation & amortization expenses (+) Lower financing expenses due to rescheduling and rate (+) Lower taxes payable 	<ul style="list-style-type: none"> (-) Lower income due to contraction in gas demand and transitory commercial policy (-) Higher accounts receivable provision (+) Lower OPEX due to savings and austerity (-) Deferral of investments 	<ul style="list-style-type: none"> (-) Lower margins due to contraction of natural gas demand and lower customer connections (-) Lower NGV consumption than projected (+) Lower OPEX due to savings and austerity (+) Progressive recovery of demand and new facilities (+) Splitting of bills for households, industries and businesses (-) Impact of regulatory standards

-
1. Key updates 2Q 2020
 2. Financial performance 2Q 2020
 3. Investment projects GEB
 4. Updated expectations
 5. Q&A
-



Coexistence with the infrastructure, Guavio

Investor relations



Juan Ricardo Ortega



+57 (1) 326 8000

CEO GEB



ir@geb.com.co



Felipe Castilla



+57 (1) 326 8000

CFO GEB



ir@geb.com.co



Valeria Marconi



+57 (1) 326 8000
Ext 1536

Investor Relations
Manager



vmarconi@geb.com.co



Sandra Jiménez



+57 (1) 326 8000
Ext 1827

Investor Relations
Advisor



sjimenezv@geb.com.co

Thank You!



Grupo Energía Bogotá