

# Q2 2021 Results

August 24, 2021



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Key Updates and Results



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#### **Key Updates and Results**



The credit rating agencies Class & Asociados and Moody's Local PE affirmed the AAA and AAA.pe ratings, respectively, both with a stable outlook, a result that confirms our solid financial position.







We implemented the "Greenhouse Gas Emissions Avoided by Natural Gas Consumption" program, which promotes the measurement and dissemination of this environmental benefit in the districts of Lima and Callao.

Together with the MINEM, we inaugurated the first connection to Natural Gas for community kitchens financed with BonoGas (FISE) funds. An estimated 1,000 community kitchens will be supplied with NG thanks to this program.





We celebrated the free connection of Natural Gas to 5 fire companies, benefiting 674 volunteer firefighters from the districts of La Victoria, El Agustino, Villa El Salvador, Los Olivos and San Martín de Porres.

We started the FISE network project by signing the document for the construction of 18.7 km of networks. It is planned to execute at least 200 km of networks in 2021, benefiting more than 30 thousand people in the most vulnerable areas of our city.





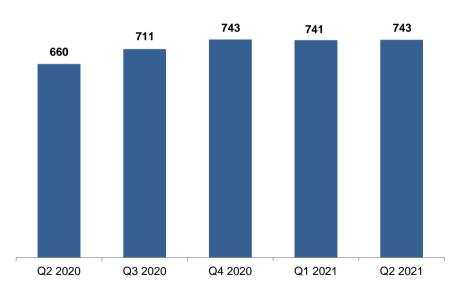
Commercial, Operational and Financial Performance

### 2 Commercial Performance Invoiced Volume

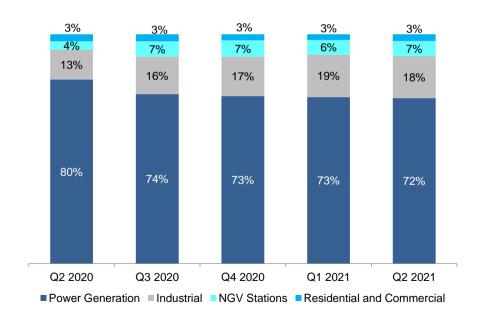


#### **Invoiced Volume (MMCFD)**

Var (Q2 20 - Q2 21) = 12.5%Var (Q1 21 - Q2 21) = 0.2%

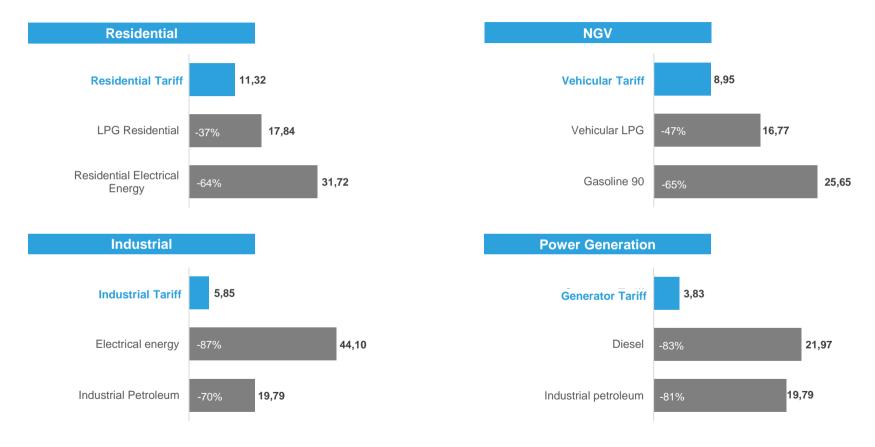


#### **Invoiced Volume per Client Segment**



## 2 Commercial Performance Competitiveness of the Tariff (USD/MMBTU)





#### Source: NG Tariff: according to the distribution tariff sheet as of Jun-21.

NG 1amr: according to the distribution faint sheet as of Jun-21. Electrical Energy Tariff: residential and non residential tairfif from Luz del Sur as of Jun-21. NGV, LPG, Diesel y Gasoline Tariff: tariff from FACILITO (OSINERGMIN) as of Jun-21. Petroleum Tariff: according to Petropeur ac-volant as of Jun-21.

#### Notes:

In the case of the NGV Segment, the final tariff includes the margin of the NGV Service Station.

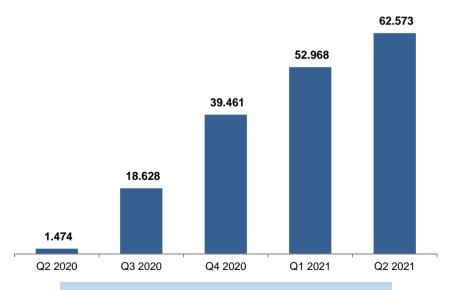
The most representative tariff by customer segment are presented. The final tariff includes gas, transportation and distribution.

### 2 Operational Performance Connections and Distribution Networks



#### **New Connections**

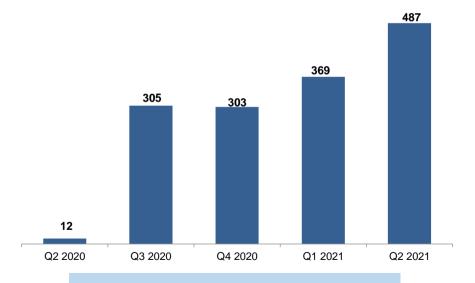
Var (Q2 20 - Q2 21) = 4,145 % Var (Q1 21 - Q2 21) = 18.1%



#### 1.2 million customers as of Q2 2021

#### **Distribution System (km)**

Var (Q2 20 - Q2 21) = 3,977 % Var (Q1 21 - Q2 21) = 32.1%



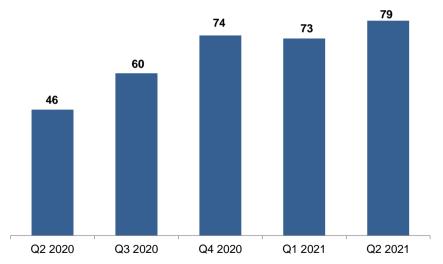
13,001 km in total as of Q2 2021

## **2** Financial Performance Adjusted Revenues and EBITDA



#### **Adjusted Revenues (MMUSD)**

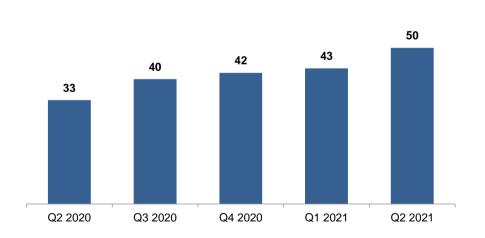
Var  $(Q2\ 20 - Q2\ 21) = 70.6\%$ Var  $(Q1\ 21 - Q2\ 21) = 9.0\%$ 



Note: Total Adjusted Revenues = Total Revenues without considering the income from pass-through concepts, such as the acquisition and transport of natural gas, and IFRIC 12 (investments in the distribution network).

#### **EBITDA (MMUSD)**

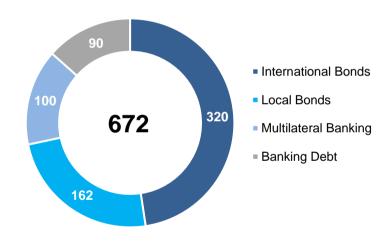
Var  $(Q2\ 20 - Q2\ 21) = 50.3\%$ Var  $(Q1\ 21 - Q2\ 21) = 15.2\%$ 



### **2** Financial Performance Financing



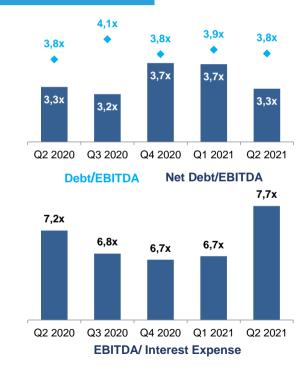
#### **Debt (MMUSD)**



#### Maturity profile (MMUSD):

< 1 year 1 - 3 years > 3 years
90 320 262

#### **Financial Ratios**





3 Guidance











1,700 – 1,800 Km

215,000 - 230,000

Total: 1.26MM - 1.28MM

175 - 185 MMUSD

3.6x - 3.8x



Q&A



### Calidda's Adjusted Revenues Composition



#### Distribution of the Adjusted Revenues (%) - Q2 2021

Distribution service

Main operative income of Cálidda which is generated by the distribution of natural gas through underground pipelines to different kinds of clients.

65%

Connection services

Operative income which is paid by the consumer for the internal installation of pipelines needed to achieve the connection to the natural gas network. Includes revenues from the facility's financing and connection fees.

22%

Other services

Operative income which mainly comes from network relocation services among other services.

13%

#### Pass-Through Concepts

Natural gas and transportation service

Pass-through income related to the acquisition and transportation of natural gas which are transferred in full to the final client.

Revenues from network expansion

Pass-through income related to the investments executed by Cálidda in order to expand the distribution network.





